

Regulation G GAAP Reconciliations

Following is a reconciliation of "Free Cash Flow," (found on page 7), which is defined as cash flow from operating activities excluding the impact of the changes in our asset-securitization-program balance, less capital expenditures. These measures have been calculated in accordance with generally accepted accounting principles (GAAP). We believe free cash flow, as defined, provides a useful measure of our liquidity. We use free cash flow as a measure of cash available to fund early or required debt retirement, incremental investments, or financing activities, such as, but not limited to, acquisitions and share repurchases. However, free cash flow has limitations, as it does not represent residual cash flow available for discretionary expenditures. Some of our expenditures are mandatory. The amount of mandatory versus discretionary expenditures can vary significantly between periods.

Details of free cash flow appear below.

	<u>2005</u>
Cash provided by operating activities	\$ 270
Less: Capital expenditures	(121)
Decrease in asset securitization program balance	<u>10</u>
Free cash flow	<u>\$ 159</u>

Following is a reconciliation of "Adjusted Earnings per Share" (found on page 7). In accordance with GAAP, reported earnings per share included the after-tax impact of restructuring and other charges in 2005 and 2004. We believe that reported diluted earnings per share, excluding the effects of these items, is a more meaningful measurement of our operating performance. We use this metric to evaluate operating performance and, along with other factors, to determine management compensation.

Details of adjusted earnings per share were as follows:

	<u>2005</u>	<u>2004</u>
Diluted earnings per share from continuing operations	\$ 0.96	\$ 0.90
Plus: Restructuring and other charges	<u>0.03</u>	<u>0.32</u>
Adjusted diluted earnings per share	<u>\$ 0.99</u>	<u>\$ 1.22</u>

Following is a reconciliation of "Net Debt" (found on page 7), which is defined as total debt less cash and temporary cash investments. Both of these measures are calculated in accordance with GAAP.

	<u>2005</u>
Total Debt	\$ 872
Less: Cash and temporary cash investments	<u>(172)</u>
Net debt	<u>\$ 700</u>